

NETWORK ECOSYSTEM

Internal/ External (I/E)	Relationship Type (Operational, Personal, Strategic)	Relationship Strength ++ (Leverage) + (Sustain/Leverage) O (Create/Sustain) -- (Create)	Notes (Examples: Where can I add value to them? What do I need help with? How will this tie to my goal?)

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This process of mapping and evaluating relationships, centered around a significant goal, helps us to see patterns. Patterns reveal where we have relationship strengths and opportunities. It can also help better prioritize where to invest time and build social capital. With your network ecosystem map, you can further analyze it by asking yourself these questions:

- WHERE AM I STRONG?
- WHERE ARE THE RELATIONSHIP GAPS?
- WHERE CAN I STRETCH?
- WHERE CAN I PAY IT FORWARD?